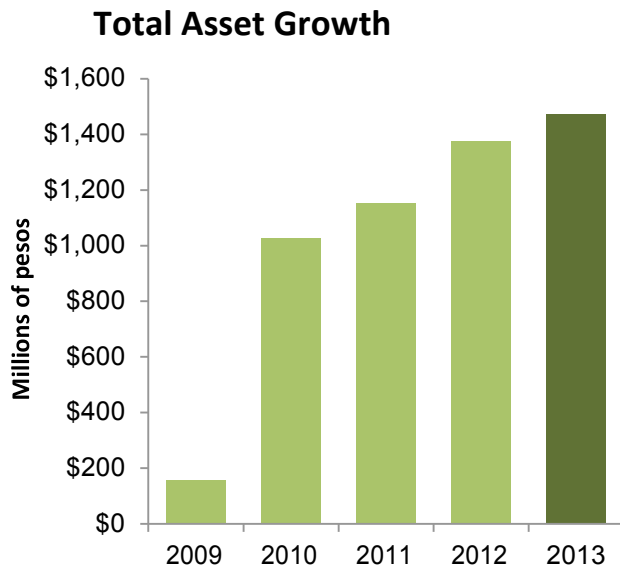


## Second Quarter 2013 Results and Highlights

### 1.- Variations in Statement of Financial Position

Compared with the close of 2012, the balance sheet increased by 7%, coming to \$1.48 billion pesos, principally derived from the revaluation of our plantations at \$63 million pesos.



**FIGURE 1. TOTAL ASSETS IN MILLIONS OF PESOS, OF WHICH BIOLOGICAL ASSETS REPRESENT 42% OF THE TOTAL.**

Other accounts receivable, which total \$34 million pesos, are principally comprised by recoverable taxes (VAT), various debtors and advance payments. Taking into account that forestry activities are taxed at a 0 rate, the company has established a robust process to recover all the balances from 2013. As of the date of this report, \$25 million pesos have been recovered.

Regarding our biological assets, which are our most important asset, the decision was made to provide for growth in accordance with the curves observed in our plantations, as a result, we are recognizing the quarterly revaluation of biological assets that will be adjusted once the annual inventories are performed in the last quarter of 2013.

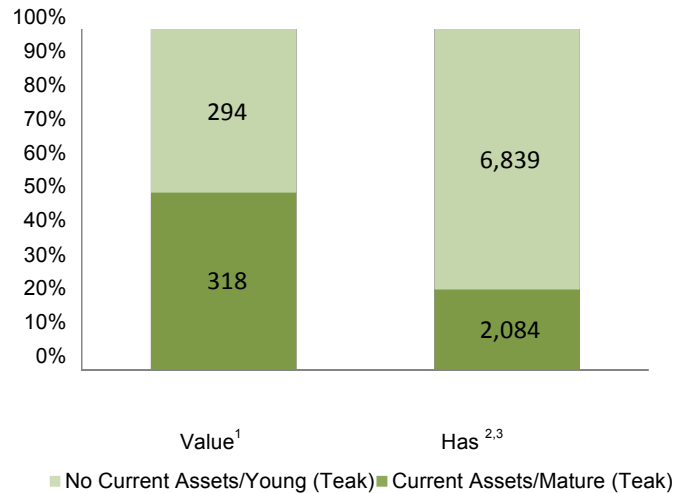
The total of the revaluations calculated during 2013 was \$52 million pesos, to be distributed as follows: \$37 million pesos in Mexico, \$7 million pesos in Colombia and \$8 million pesos in Costa Rica. In this way our income statement will remain stable across the quarters without the seasonality of our inventory altering our revenue.

The cash position, including Cash and Short-Term Instruments, totals \$56 million pesos, representing an increase of \$26 million pesos compared to the previous quarter. During Q2 2013 the company received \$5 million dollars in credit from the International Finance Corporation (IFC) of an authorized line of \$10 million dollars and \$8 million pesos of the credit granted by Financiera Rural.

Accounts receivable saw an increase of \$14 million pesos representing 35%, compared with the close of 2012, closing at \$56.6 million pesos. The principal factor involved in the increase of this item is the increase in volume which, combined with operational complexity, has led us to extend our payment terms, nonetheless we have been able to mitigate this impact through the use of letters of credit and developing more efficient processes for the collection of the same.

The value of our plantations is principally impacted by four main factors: first, forestry costs, second, exchange rates, third, revaluations that represent the growth of our biological assets, and fourth, the cost of our wood. In 2013 our plantations were revalued by 12%; \$34 million pesos invested in Forestry Costs, with the goal of improving the plantations' expected return by maintaining growth rates widely surpassing our original forecast, \$1.6 million pesos as a result of the revaluation of the U.S. dollar, \$63 million pesos due to the aforementioned revaluation and \$30 million pesos for the cost of our wood.

## Comparison of Value vs. Hectares of Biological Assets



**FIGURE 2. VALUE VS. HECTARES OF BIOLOGICAL ASSETS**

Note <sup>1</sup>. Value in millions of pesos

Note <sup>2</sup>. Including 1,200 has to be planted in 2013

Note <sup>3</sup>. Not including has of Acacia

191.51 hectares were harvested during the second quarter, bringing us to a total harvest in of 524 hectares in 2013.

Long-term assets held for sale principally involve non-strategic landholdings that the company intends to sell in the medium term, these assets are found in Costa Rica and have a total value of \$111 million pesos. It is important to note that on March 24, 2013, an agreement was signed selling 10 parcels for \$22 million pesos, as of the date of this report in the month of July, a total of \$500,000 dollars have been received from the buyer.

Current Liabilities, in general terms, increase in proportion to the level of activity needed to generate the aggressive increase in Sales. Long-Term Liabilities included credit with Financiera Rural of which \$129 million pesos including capitalized interest totaled \$151 million pesos and the IFC credit that represents \$65 million pesos.

Regarding capital structure, the position of the Company continues to be extremely sound, with a debt/equity ratio of nearly 1 to 4.

## 2.- Variations in Statements of Earnings

**Sales of \$39 million pesos in the second quarter of the year, surpassing sales of the previous quarter.**

Sales were registered for a total of \$39 million pesos this quarter; export sales to India and China represented 82% of sales or \$32 million pesos, while manufactured products represent 18% or \$7 million pesos, results in line with that forecast in the annual budget. In addition to the excellent performance in Sales, the commercial effort in Asian markets continues to validate the prices that the Company used for their valuation and projections (averaging \$430 USD/m<sup>3</sup> adjusted by sizes and grades).

### Sales growth by quarter

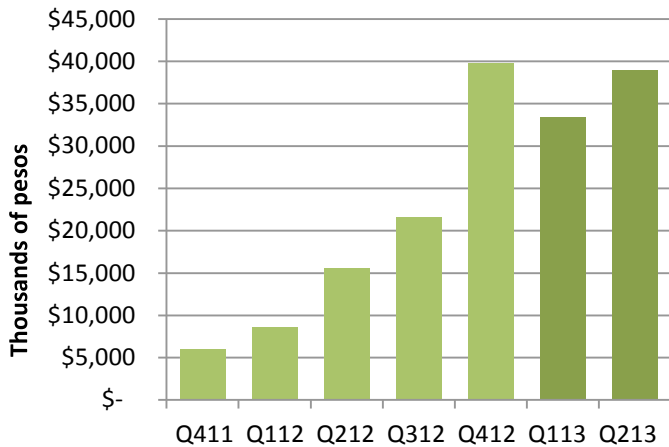


FIGURE 3. SALES GROWTH BY QUARTER (THOUSANDS OF PESOS)

### Annual sales growth

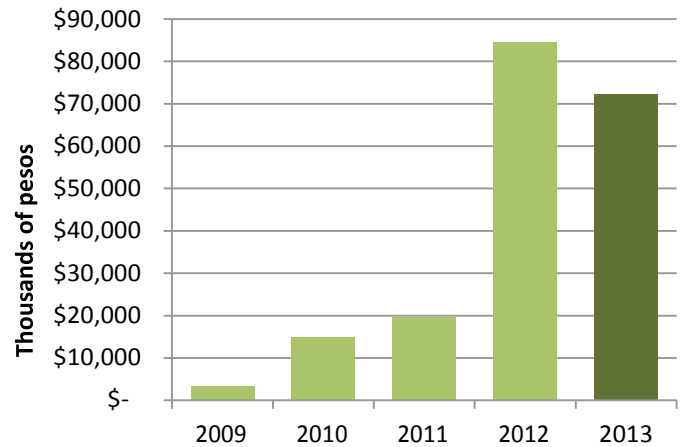


FIGURE 4. TOTAL SALES IN THOUSANDS OF PESOS

The Cost of Sales is notably normalized since gross profits minus the virtual effects of the revaluation affecting sales costs by \$9 million pesos produces a cumulative gross margin of 47% minus the deduction of costs for logistics, a clear indicator that the company continues to improve its profitability, with logistics costs being the area of opportunity for improvement.

General Expenses decreased by 4% compared to the previous year, a very favorable result when compared against sustained growth in sales.

The cumulative EBITDA of the company closed at (\$12) million pesos.

### 3.- Cash Flow

**This quarter the cash position increased by \$26 million pesos principally due to obtaining the loan from the IFC.**

Cash flow closed at \$56 million pesos, collection closed at \$52 million pesos, showing deceleration from Q1 principally due to the devaluation of the Indian rupee to the dollar, leading customers to hesitate in regard to their payments, hoping that the exchange rate would stabilize. On the other hand investments in working capital increased nearly \$43 million pesos, while investment in land purchases was \$6.32 million pesos, coming to a total of \$18 million pesos in 2013, of which total forestry investment represented \$16 million pesos, during the quarter financing was obtained by Financiera Rural for \$8.5 million pesos and \$5 million dollars of the \$10 million dollar approved credit, the total amount recovered as of June 30 was \$25.4 million pesos.

Having no further highlights to report that represent a risk for the operation of the business plan, we hereby conclude our comments for this quarter's financial statements.

Proteak announces that, as part of the Independent Analyst Program, the company's stock performance is followed by:

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### CONSOLIDATED RESULTS FOR SECOND QUARTER 2013 (Thousands of pesos)

The table below presents the consolidated statement of earnings expressed in thousands of pesos compared with the same quarter in 2012.

Income Statement	Proteak		Proteak		Δ Q213 Vs
	Q213	% Margin	Q212	% Margin	
NET SALES	38,923	43%	15,505	100%	151%
INCOME FROM REVALUATIONS	51,482	57%	0	0%	0%
SUBSIDIES	360	0%	0		
SALES COSTS	36,801	41%	18,216	117%	102%
<b>GROSS PROFIT (LOSS)</b>	<b>53,964</b>	<b>60%</b>	<b>(2,711)</b>	<b>(17%)</b>	<b>2091%</b>
		0%			
GENERAL EXPENSES	15,429	17%	14,350	93%	8%
OTHER INCOME (EXPENSE)	2,611	3%	620	4%	321%
<b>OPERATING PROFIT (LOSS)</b>	<b>41,146</b>	<b>46%</b>	<b>(16,441)</b>	<b>(106%)</b>	<b>350%</b>
COMPREHENSIVE FINANCING RESULTS	12,328	14%	(218)	(1%)	5755%
<b>ANNUAL RESULTS</b>	<b>53,474</b>	<b>59%</b>	<b>(16,659)</b>	<b>(107%)</b>	<b>421%</b>
INCOME TAXES	- 14,209	0%	0	0%	N/A
DISCONTINUED OPERATIONS	0	0%	(386)	(2%)	N/A
<b>ANNUAL RESULTS</b>	<b>39,265</b>	<b>43%</b>	<b>(17,045)</b>	<b>(110%)</b>	<b>330%</b>

## CONSOLIDATED BALANCE SHEET FOR THIRD QUARTER OF 2013 (Thousands of pesos)

	2T13	2012	Δ Q213 Vs 2012	%
Cash and Investments	56,243	48,716	7,527	15%
Customers	56,668	41,851	14,817	35%
Other Accounts Receivable	48,986	66,909	(17,923)	(27%)
Inventories	20,614	18,998	1,616	9%
Current Biological Assets (Mature)	294,246	314,987	(20,741)	(7%)
Financial Assets Available for Sale	-	-	-	N/A
Total Assets Available for Sale	111,391	124,093	(12,702)	(10%)
<b>CURRENT ASSETS</b>	<b>588,148</b>	<b>615,554</b>	<b>(27,406)</b>	<b>(4%)</b>
Property, Plant and Equipment	495,603	485,324	10,279	2%
Other	69,652	32,325	37,327	115%
<b>FIXED ASSETS</b>	<b>565,255</b>	<b>517,649</b>	<b>47,606</b>	<b>9%</b>
Non-Current Biological Assets	317,902	240,712	77,190	32%
			-	N/A
<b>TOTAL ASSETS</b>	<b>1,471,305</b>	<b>1,373,914</b>	<b>97,391</b>	<b>7%</b>
Suppliers	13,634	10,562	3,072	29%
Taxes payable	5,496	2,205	3,291	149%
Other current liabilities	60,386	32,913	27,473	83%
<b>TOTAL SHORT-TERM LIABILITIES</b>	<b>79,516</b>	<b>45,680</b>	<b>33,836</b>	<b>74%</b>
Labor obligations		120	(120)	(100%)
Long-term debt	217,025	135,920	81,105	60%
Deferred taxes	-	33,110	(33,110)	(100%)
<b>TOTAL LONG-TERM LIABILITIES</b>	<b>217,025</b>	<b>169,150</b>	<b>47,875</b>	<b>28%</b>
<b>TOTAL LIABILITIES</b>	<b>296,541</b>	<b>214,830</b>	<b>81,711</b>	<b>38%</b>
Capital stock	463,950	463,950	-	0%
Share premium	579,892	579,892	-	0%
Accrued revenue	(43,284)	(81,525)	38,241	(47%)
Tax year revenue	13,195	38,241	(25,046)	(65%)
Currency exchange effects	63,525	63,571	(46)	(0%)
Revaluation surplus	94,955	94,955	-	0%
Other comprehensive income	2,531	-	2,531	N/A
<b>TOTAL EQUITY</b>	<b>1,174,764</b>	<b>1,159,084</b>	<b>15,680</b>	<b>1%</b>
<b>TOTAL LIABILITIES + EQUITY</b>	<b>1,471,305</b>	<b>1,373,914</b>	<b>97,391</b>	<b>7%</b>

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Mexico City, Federal District, July 26, 2013. Proteak, S.A.P.I.B. de C.V. (BMV: TEAK CPO) published its second quarter results for 2013 on this date. This information is presented in nominal terms according to Mexican Financial Reporting Standards (Normas de Información Financiera, "NIF")